ANTONIO LE BLANC
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education

2022-present   **HARVARD UNIVERSITY**   **BOSTON, MA**
- Candidate for Master in Business Administration, June 2024.
- Member: Technology, Coding, Gaming, Entrepreneurship and Tennis Clubs.

2012-2017   **PONTIFICIA UNIVERSIDAD CATOLICA OF CHILE**   **SANTIAGO, CHILE**
- Bachelor of Science degree*, summa cum laude*, in Mechanical and Industrial Engineering. Top 6% of class.
- Teaching Assistant for course Mechanics of Materials (50 students, 15 lessons taught, 2 assistants, created new materials to engage students in more dynamic class). Private tutor for Calculus I, II and III (30+ students).

experience

2019-2022   **FALABELLA SA**   **SANTIAGO, CHILE**
Project Manager
Led teams from various departments on projects across 7 countries and 5 business units:
- Investment Committee: secured approval for 20 new store projects in 5 countries worth USD 5M each.
- CX Committee: led IT workforce to solve 100+ client problems, positively impacting 500,000 clients.
- M&A: collaborated on sell-side of 3 business units, closing a deal of 250,000 clients/credit card holders.
- Strategic Planning: created 5-year business plan for a division worth USD 5B yearly revenue.

2020-2022   **BRAVO ENERGY CHILE SA**   **SANTIAGO, CHILE**
Board Member
Managed strategy for a recycling and sustainable waste company in Chile:
- Attended monthly board meetings.
- Approved expansion plan to double operations size in 5 years.

2017-2019   **SOCIEDAD QUIMICA Y MINERA DE CHILE SA**   **SANTIAGO, CHILE**
M&A Engineer
Advised on financial growth decisions at a top lithium producer:
- Collaborated on sale of USD 70M lithium deposit and purchase of USD 2M mining tenements.
- Signed R&D alliances with foreign companies for lithium production tech, traveling to close deals in Russia, Israel, England.
- Built a world lithium industry database of all companies involved in extraction, refinement, and commercialization of lithium.

skills
- Python, C/C++, JavaScript.
- Django, Unreal Engine, MongoDB, Microsoft Office, Autodesk Inventor**.**

projects
- Alzadi MMORPG: video game coded in C++/Unreal Engine for the client and game server, and JavaScript/MongoDB for the web server.
- WednesdAI**:** software development collective dedicated to create AI-powered applications.

community
- Volunteer, Make-a-Wish Foundation: led team of 3 to fulfill monthly wishes to ill children.
- Co-founder, Hogarape Foundation: trained people through educational talks.
- Community service: one of the leaders of University's chapel construction project throughout Chile.

personal
- Fluent in Spanish and English.
- Reading (coding, history, finance, science, fiction), hiking.